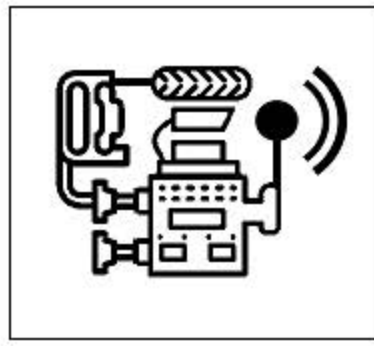




The Busy Fool - Part 1

Definition: Don't mistake movement for achievement. It is easy to get faked out by being busy and using busyness to avoid the hard work of making big, important strategic decisions



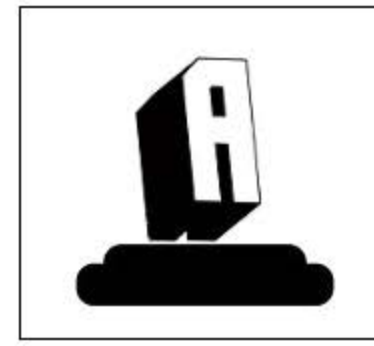
The Gruffalomackator

Definition: Device that has yet to be designed, constructed and approved that is able to perform a specific function that is not based on an existing COTS product. People may incorrectly think it already exists



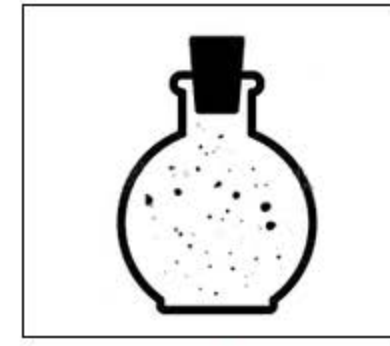
Shadow Stealthy IT

Definition: Used to describe IT systems and solutions that are built and used inside companies without explicit organisational approval, or those specified and deployed by individual departments other than the IT department



Words of Stone

Definition: Within Project Management is refers to the concept that once something has been written from or by authority, it should be followed without modification or it can take on a meaning that it originally did not have



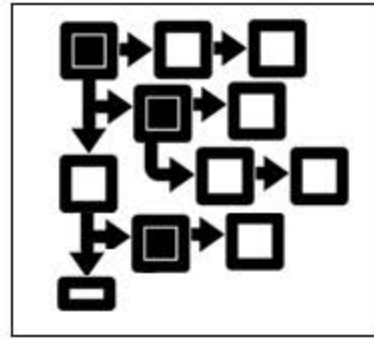
Design Dust

Definition: Engineering equivalent of the project management silver bullet. Sprinkle onto any failing project and as if by magic, the ideal solution appears. Use sparingly because unsure of longevity



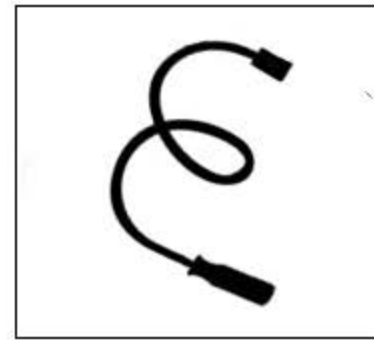
Client Fatigue

Definition: Even though things maybe going great, there are times that Customers get fatigued with their current arrangements and just want a change or try new clients, even though it maybe a painful process



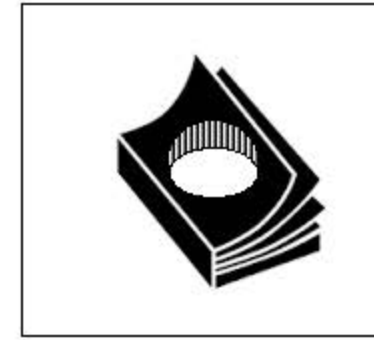
Unintended Consequences

Definition: The unforeseen or unplanned law associated with outcomes that are not intended by purposeful action, often linked to a lack of holistic understanding of the eco system resulting in nasty surprises



The Long Screwdriver

Definition: The capability of Seniors to centralise command, micromanage, interfere through the telescope and forget what they are not seeing or not doing their day job, will only increase the fog of uncertainty, raise more questions and upset subordinates



Knowledge Gaps

Definition: Recognising that your company will have internal gaps (missing skills), external gaps (responses to external factors) or strategic gaps (systemic, training or lack of an alliance) that stop your business reaching its full potential



Glueware

Definition: Essential unifying computing and/or communication systems that are bundled or glued together in order to seamlessly integrate disparate and decentralised solutions together within a single fully integrated system or solution



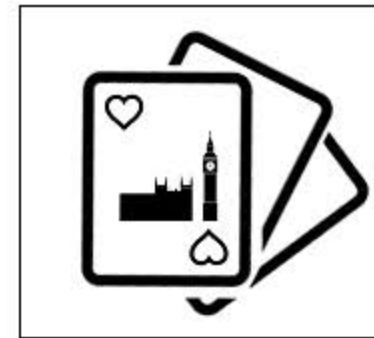
Strategic Patience

Definition: Focusing so far into the future and making the strategic blunder of doing nothing (which can often be misunderstood by others as a sign of support or indifference), when thinking the issue does not require action in the present



Sayonara Software

Definition: Obsolete legacy software that is in need of replacement, however there is a need to fight against the mindset of "if it ain't broken, don't fix it", that seeks to keep it going regardless



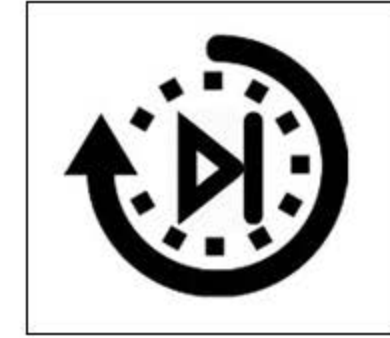
The Politics Card

Definition: Allowing politics to dominate in matters where principle, logic or reason should prevail, in order to act for personal or political gain. Can often backfires in terms of project time or costs, when the true nature of the issue and actions become clearer over time



The Unicorn Employee

Definition: When a job specification is created with a huge wishlist of requirements, and where there does not exist nor will there ever exist a candidate that can satisfy all requirements at the rate or salary you have allocated. Don't think they will be riding over the horizon soon



Next Time

For our next installment we will be covering the following topics and more:

- The Mythical Man Month
- Time Currency
- Waste
- Chasing the Moving Frontier
- Coffeevating